

Cargo Newsletter

April 2008

Welcome to the April edition of the EMA Cargo Newsletter, in which we will be looking at the performance of East Midlands Airport's cargo business during March 2008. We will also look at the final figures for the financial year 2007/2008, as well as informing you of relevant news from the cargo and aviation industry.

Due to an early Easter, March has been affected by the loss of two extra working days, and so the throughput of 23,977 perhaps does not represent the size of the cargo business sufficiently. This meant that the financial year 2007/08 was subjected to two Easter Bank Holiday Weekends in one year. The result was a 14.5% drop in volume, along with a 3.4% decrease in dedicated cargo flights to/from EMA. Nevertheless, we now enter into a new financial year with no Easter Bank Holidays, so we look forward to another record breaking financial year for the EMA cargo community. The following table illustrates how the year-on-year trend has continued until the early Easter Weekend left its mark.

EMA performance:

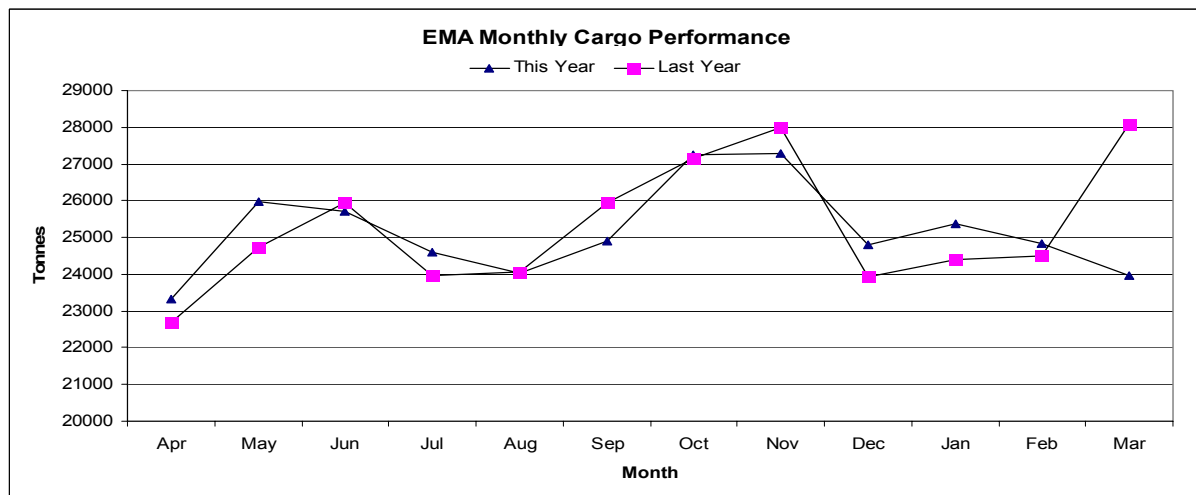
Monthly Cargo Throughput (Last 12 months)

	2007/08	2006/07	Growth
Apr '07	23,311	22,681	0.27%
May '07	25,990	24,730	2.78%
Jun '07	25,717	25,938	5.10%
Jul '07	24,597	23,976	-0.85%
Aug '07	24,035	24,057	2.59%
Sep '07	24,917	25,939	-0.09%
Oct '07	27,237	27,158	-3.94%
Nov '07	27,300	27,997	0.29%
Dec '07	24,817	23,920	-2.49%
Jan '08	25,363	24,399	3.75%
Feb '08	24,850	24,506	3.95%
Mar '08	23,978	28,094	-14.65%
Total	302,112	303,395	-0.42%

March '08 Imports/Exports by country

Imports (Tonnes)		Exports (Tonnes)	
3,570	Germany	2,372	Germany
2,200	USA	2,234	USA
1,327	Belgium	1,216	Belgium
711	Italy	792	Ireland
502	Ireland	469	Spain
337	Spain	455	Italy
304	France	344	France
271	Denmark	311	Sweden
144	Sweden	298	Denmark
31	Netherlands	56	Netherlands

As you can see in the chart below, the trend is relatively consistent year on year, until March where the bank holiday reduced March's working days by 10%, reducing operations considerably.



Total Pure Freight and Pure Mail (March 2008):

	Movements	Freight (Tonnes)	Mail (Tonnes)	Cargo (Tonnes)	%
Arrivals	887	10,868	1,069	11,937	49.79
Departures	887	10,617	1,423	12,040	50.21
Total	1,774	21,485	2,492	23,977	100

The total number of movements is around 100 flights (5%) down on a typical month for EMA, but the ratio between inbound and outbound freight remains very much in the balance, with inbound freight outweighing the outbound freight by 251 tonnes.

Total Pure Freight and Pure Mail (Financial Year 2007/2008):

	Movements	Freight (Tonnes)	Mail (Tonnes)	Cargo (Tonnes)	%
Arrivals	10,986	138,369	12,913	151,282	50.17
Departures	10,958	133,493	16,744	150,237	49.83
Total	21,944	271,862	29,657	301,519*	100

*This figure represents only Pure Cargo flights

Mail origin / destination performance (March 2008):

To EMA (Tonnes)		From EMA (Tonnes)	
369.8	Edinburgh	483.0	Edinburgh
263.5	Belfast	387.2	Belfast
139.7	Exeter	145.5	Exeter
111.6	Bournemouth	153.8	Bournemouth
99.8	Newcastle	106.7	Isle of Man
58.4	Isle of Man	100.1	Newcastle
26.5	Aberdeen	46.7	Aberdeen

Edinburgh continues to dominate the performance table in respect of Mail shipped by air, although it should be noted that Exeter, with just one flight every night has been performing very consistently for many months now, with loads averaging over seven tonnes every night.

Cargo and Passenger Business Development:

bmibaby have now commenced operations to Gdansk and Warsaw. These flights now operate 3 and 4 times per week respectively. For further details please visit www.bmibaby.com

Thomas Cook / My Travel merger takes effect from 1st April 2008

You may have noticed an extra Thomas Cook A320 aircraft operating from East Midlands during the last few weeks, this is the result of one of the two major UK mergers currently taking place in the holiday charter industry. Thomas Cook and My Travel have merged to become Thomas Cook Group PLC, while Thomson, part of the TUI group have merged with First Choice to form the largest tour operator in Europe, TUI Travel.

These two mergers will see a streamlining of the charter airlines, and eventually you will only see TUI and Thomas Cook aircraft operating out of EMA, although the First Choice brand will still be present this year on their long-haul destinations offered from East Midlands Airport.

On that note, the Long Haul summer season has now taken off at EMA, with weekly services to faraway destinations such as Cancun, Orlando and the Dominican Republic. The flights will be operated by a First Choice branded Boeing 767-300 aircraft, which incidentally has additional belly-hold capacity for up to 10 tonnes of air freight. So if these destinations suit your cargo needs, please contact Viking Freight on 01293 816816 or James Williams at Servisair Cargo on 01332 852822 for information about belly-hold capacity.

BA Regional Cargo acquired by Worldwide Flight Services

Worldwide Flight Services (WFS) has recently announced their acquisition of BA Regional Cargo (BARC). This acquisition adds eleven branches to WFS's UK and Ireland portfolio, including the EMA branch. Worldwide Flight Services is the world's largest cargo handler with 12,000 employees at 115 airports, handling 3.5 million tonnes of cargo every year (International Transport Journal, 18/04/2008).